

Assistant Sales Manager – Generic Pharmaceutical Sales

Keysource Acquisition, LLC is a growth-oriented pharmaceutical distributor with a national presence. We are expanding into the Niagara Falls, NY area and looking for a career-minded Assistant Sales Manager who is motivated and enthusiastic about growing with the company.

Job Summary: The Assistant Manager position will have the responsibility of managing their sales staff and its production to insure that all company sales goals are met or exceeded. This position will report directly to the National Sales Manager.

Responsibilities:

- Manage, develop and motivate sales team
- Ensure good communication with all team members
- Have an active role in the company's continuous improvement
- Establish effective relationships and collaborate with all departments to address key business opportunities and issues
- Attend meetings, seminars, and conferences as appropriate
- Organize activities to motivate sales team
- Cultivate a positive work environment
- Ability to effectively present information and negotiate with all levels of management and serve as liaison between upper management and sales team
- Generate and update sales reports to communicate opportunities for growth and areas of success

Required Skills:

- Goal oriented
- Capability to professionally develop and coach team members
- Self motivated
- Business related computer skills
- Excellent communication skills

Preferred Requirements:

- 5+ years experience in a sales environment
- Sales management experience
- Industry sales experience

Education:

- Bachelor's degree or equivalent work/education experience

Benefits:

Salary plus bonus. Full time position. Paid training. Paid time off. Paid holidays. Medical, Dental, and Vision package. 401K plan.

Please send resume to Careers@KeySourceMedical.com